

# Satellite User Guide

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# Section 1: Starting Satellite

After you have logged onto the system you will see this screen.



Please give the software around 20 seconds to load up, the progress bar at the bottom will disappear when finished



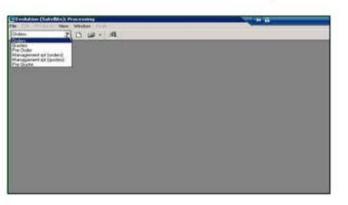
# Section 2: Processing (Basics)

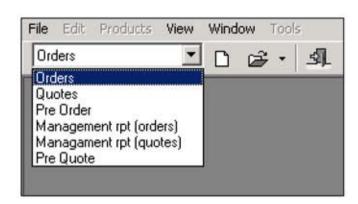
## Section 2.1: Quote and Order Processing

After the software has loaded, to create a new or view existing quotes or orders, continue by selecting the **Process** option.

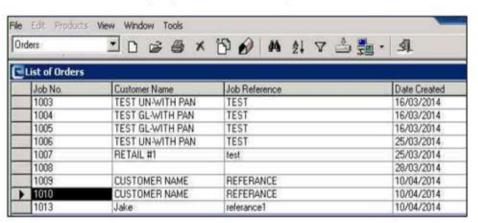


Select either Quotes or Orders from the drop down box.





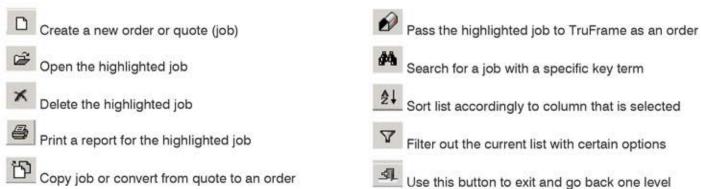
If you have clicked the **open job** icon then a job list will appear as seen below, these jobs can be opened with a double click of the mouse, or highlight them with a single click.



You can click on any of the bars within the list of orders to select that order.

Please note - if you have not prevoiuly created any jobs this list will be empty!

See below list of icons that are shown along the top row, along with a description of what they do:

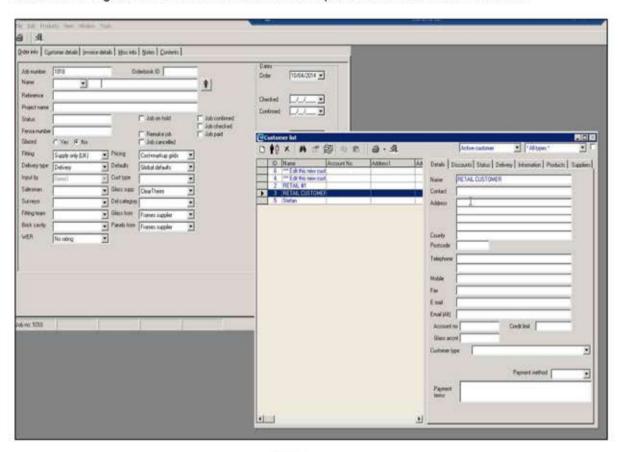


Remember the job highlighted will be the job that is effected from what option you choose from the tool bar.



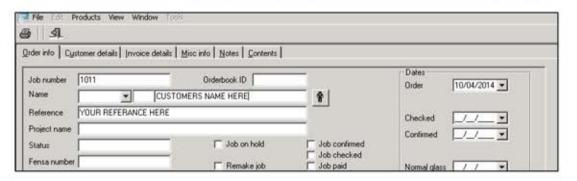
# Section 2.2: Creating a new job or opening an existing job

When creating a new job, you will be asked to select an account from the **Customer list**. You can create individual accounts for regular customers or instead use a template account for one-off business.



To create a new customer, simply click the icon. If you would like to select an existing customer, double click the row they appear on.

If you selected a 'template' customer, overwrite the text written in the field labelled **Name** and enter in the customer's actual name. The software requires you to input a job reference which can be anything you like.



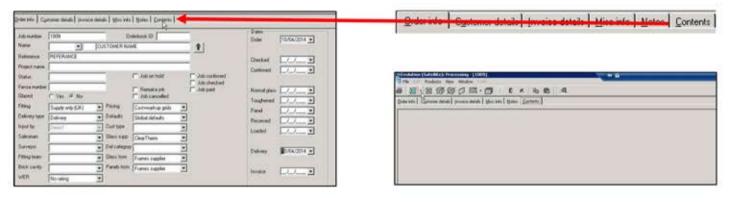
Please note – the **Job number** and **Name** fields will become the job reference for any order that is submitted through RemoteSatellite.



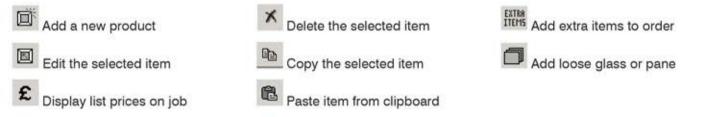
Select who is supplying the glass and panels, either Frames supplier or 3rd party supplier

Please note – if you set Glass from to 3<sup>rd</sup> party supplier and place your order using RemoteSatellite, your order will be supplied unglazed.

To add frames to the job, select the Contents tab at the top of the page.



All the buttons alongside this one have different functions, see below and explanation of each:

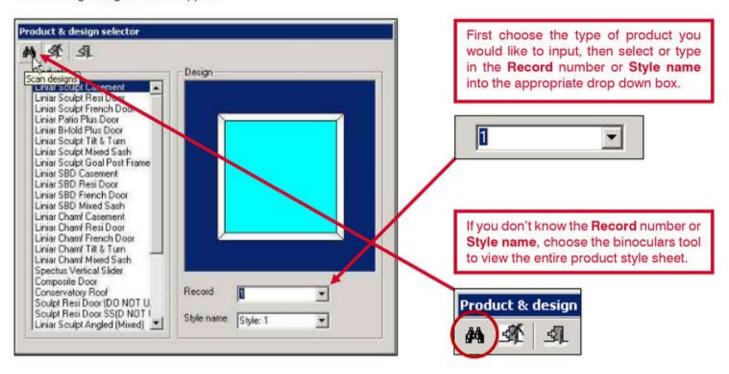


To create a new item, select the button. A new drop down box will appear; choose **Product**.

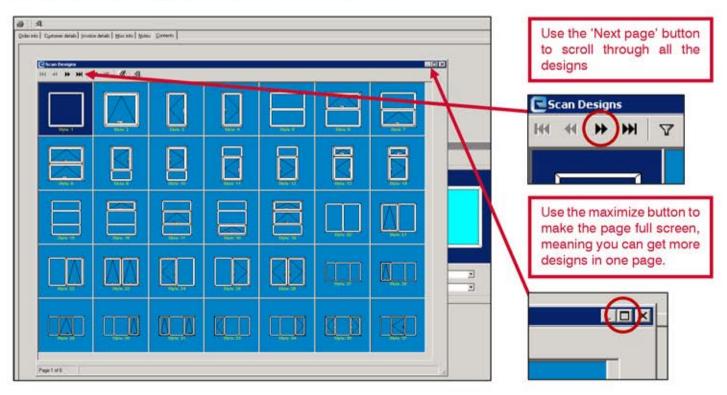




The following dialogue box will appear:

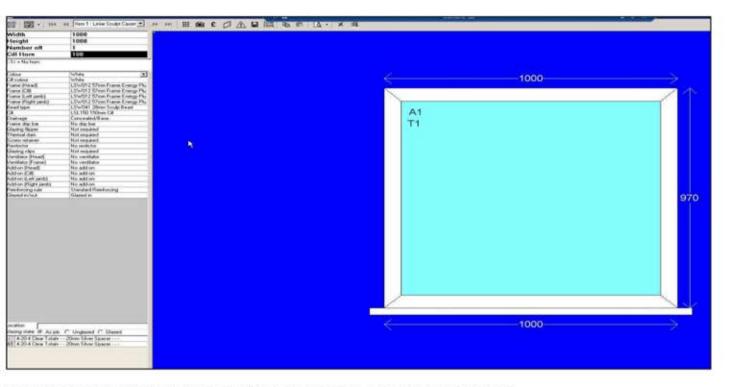


The style sheet displays all available styles for the product, there are many styles to choose from and, although you cannot create your own, you can usually manipulate one to meet your requirements.





After selecting the style (single click) the following screen will appear:



Now enter the product dimensions i.e. width, height, mullion centre, transom drop etc.

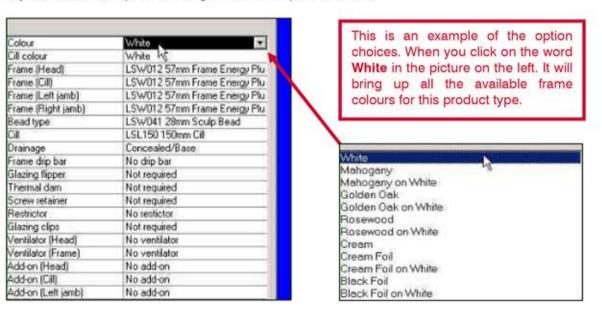
Width	1000
Height	1000
Number off	1
Cill Horn	500

The Dimensions are the overall sizes, actual frame size will vary depending on cill types, add-ons selected.

Type each dimension and press Enter on your keyboard to move to the next box

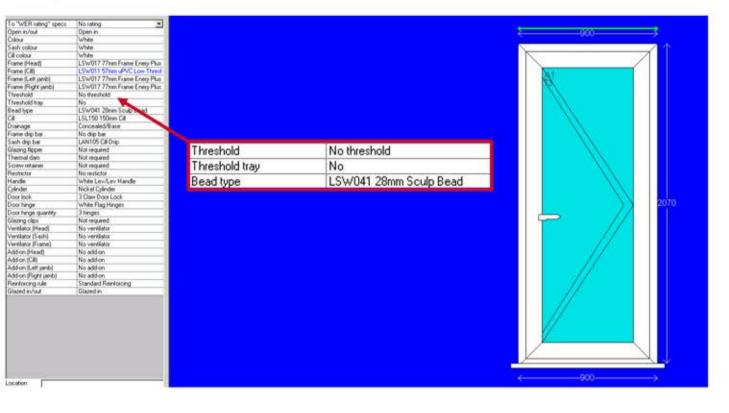
#### Please note - this is the first thing you should do after selecting the style!

After setting the dimensions, set the frame options from the option list (below, left), use the up/down arrow and enter key, or click on an option heading, to view the option choices.





If you are creating a door product, you may wish to change the threshold. You can find the **Threshold** option heading on the option list as seen below.



There are many different options available for the threshold, but if you require a low uPVC threshold, you need to select, **No threshold** under the **Threshold** option...

Threshold	
Threshold tray	
Bead type	

## No threshold

Goalpost frame, not milled Goalpost frame, sash -50mm Goalpost frame, sash -25mm Goalpost frame, sash -20mm Goalpost frame, sash -10mm

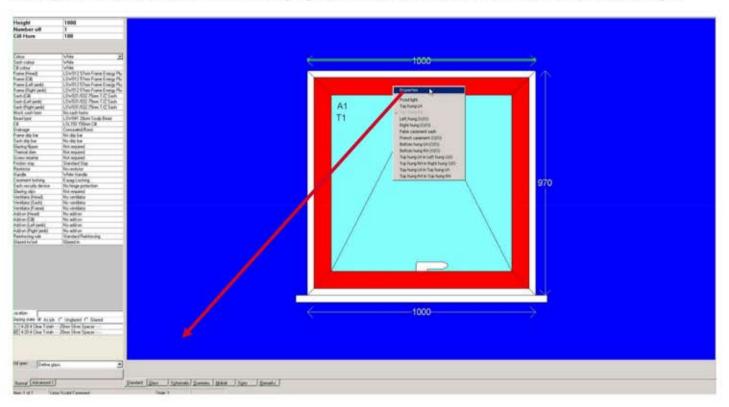
...then select the option heading labelled Frame (Cill) and in the list of options will be 57mm uPVC Low Threshold.

Frame (Head)	
Frame (Cill)	
Frame (Left jamb)	
Frame (Bight jamb)	

LSW017 77mm Frame Enery Plus LSW011 57mm uPVC Low Threshold LSW026/027 87mm Odd Leg Outer



Options and aperture types can changed using the frame drawing. On the drawing, right click on the sash or fixed light then select properties from the pop-up menu. The option list on the left of the screen will then show options that are only applicable for selected aperture. The pop-up menu will also allow you to change the sash type or from a sash to fixed light or vice-versa. As seen below, the highlighted area (sash) is the area that would be separately changed.



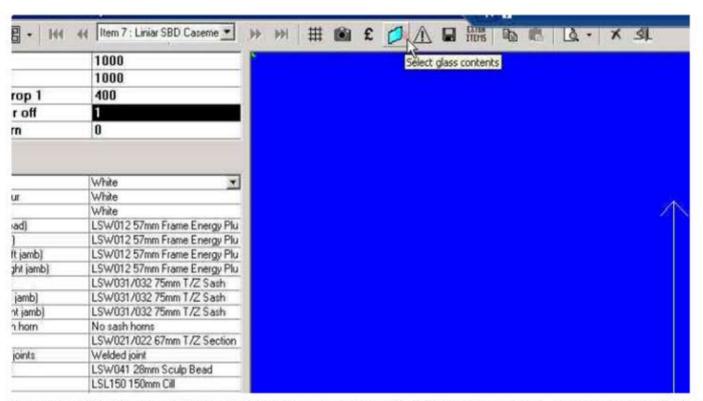


Option heading text colours change after a selection. If blue the option choice is different to the system default and red if changed using the right click method (above).

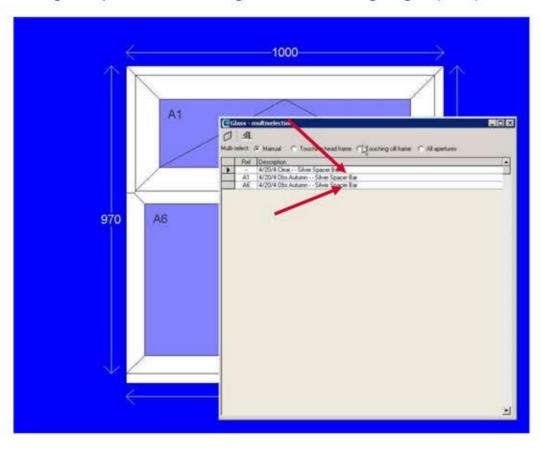


## **Glazing Options**

To set the glazing options from the Product Options screen, click on 'select glass contents' to get started

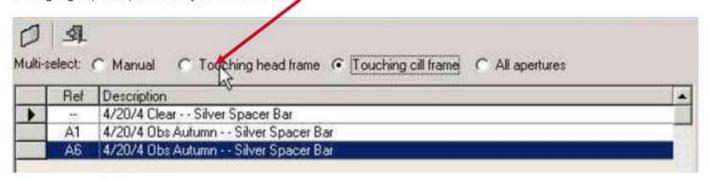


The glazing list will appear allowing you to edit each aperture either singly or as a group. Aperture (A1) on the frame drawing corresponds to that shown against each line in the glazing list (below).



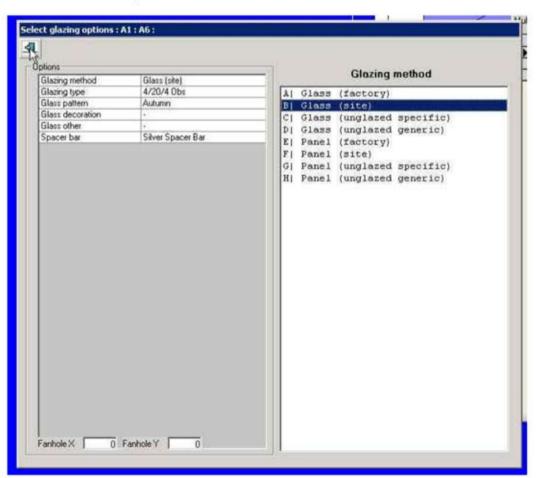


At the top of the glazing list select either 'Manual', 'Touching Head Frame', 'Touching Cill Frame' or 'All Apertures', this will highlight (select) the lines you wish to edit.



Then click on in the top left hand corner. Selection of glazing apertures in this manner allows for different glass types to be mixed within the same frame i.e. in certain situations the lower panes may require safety glass.

The following form will appear (below), clicking on any of the lines in the left panel will display the option choices in the right panel. Under glazing method always select either 'Glass (site)' or 'Panel (site)', move through each option on the left until the desired options are set.

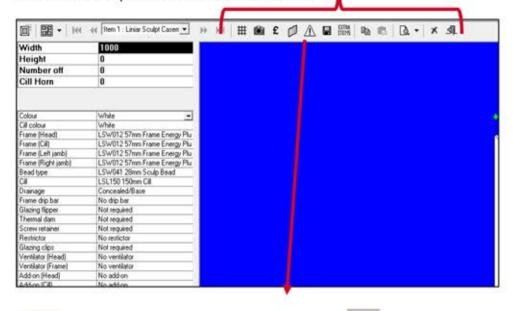


Press the 'exit' button (top left) then wait for the programme to change the glass descriptions, then press exit again to return to the frame item.



#### Toolbar

Below are other option available from the tool bar.



-Edit Georgian bars and square leads

..-Save the products defaults

EXTRA ITEMS And additional items to the in

-Add additional items to the job

-Change/ scan designs

-Show images from local folder

-Preview the work order

-Show the error log for this item

-Copy selected remarks

-Select the contents of the glass

-Quick switch items on job

-Paste selected remarks

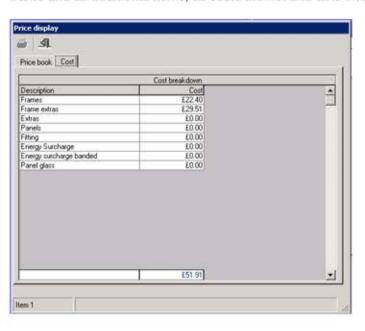
-Create a new product

-Delete item from job

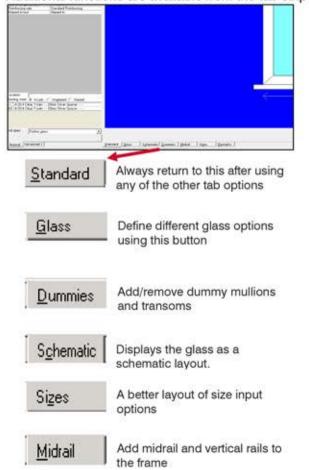
Show a breakdown of the price



To view the frame costs press the button on the tool bar, this provides a cost breakdown of the frame and all additional items, all costs are net and take into account discount agreed

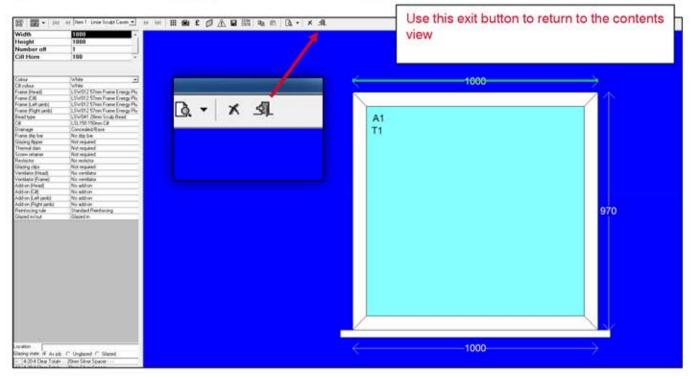


Additional functions are available from the tab strip at the bottom of the frame drawing.





When finished setting the frame and glazing options completed the item using the 'exit' item, this will take you back to the 'contents' view.

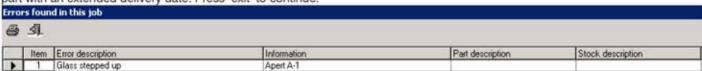




## Section 2.4: Error Messages

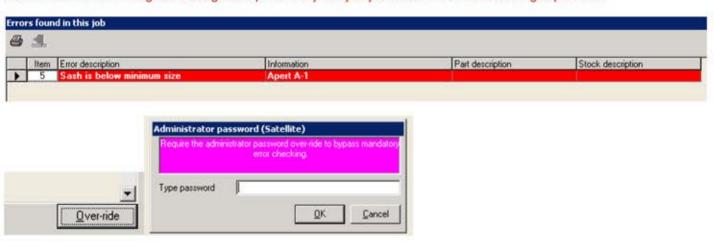
Error messages take 2 forms. They are either just Informational or Mandatory.

Informational Error messages are to warn you about something that may be an issue. This could be a non-recommended size or a part with an extended delivery date. Press 'exit' to continue.



A mandatory message means that the frame will have to be altered before you can continue further. Press the 'Override' button at the bottom right of the screen, then press 'Cancel', this will take you back to the item allowing you to make the necessary changes.

Please note: These messages are designed to prevent any delay to your order in the manufacturing department.



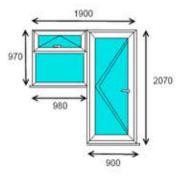


## Section 3: Processing Part 2

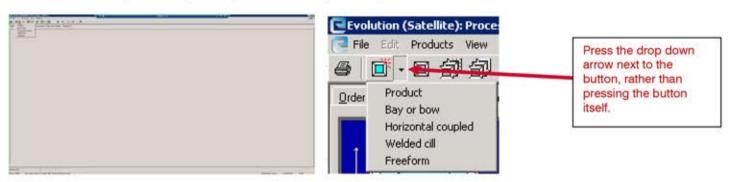
## 3.1: Horizontal Coupled/Multi-Segment http

Horizontal coupled are used for flag type windows/doors, or a door with a 'coupled' side panel. As an example, create a multi-segment "flag style" window/door, joined together by a 20mm Coupler, by following this guide.

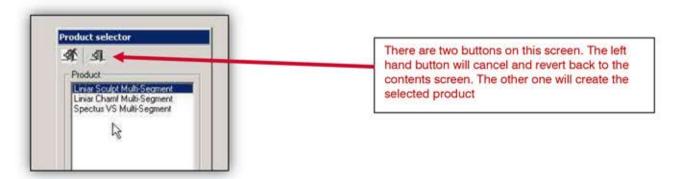
In the example (below) the overall width is 1900mm, door height is 2100mm and 1050mm (including projecting cill) for the window.



Click the 'add new product to job' drop down button (as below).



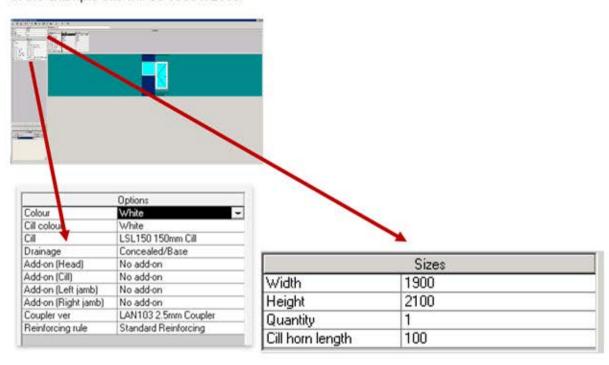
Select 'Horizontal coupled' and then choose the correct multi-segment type from the list.



Enter the overall sizes first, the width will be total width of all the separate frames coupled together. The height will be the height of the largest frame including cills or add-ons.



In the example this will be 1900 x 2100.



Then select the select the will be create segments for the horizontal coupled, one for each separate frame. In this example this is selected twice. Each item will be create as default products, if needed change the product and design by either double clicking on the product name in the column or right clicking on the drawing.



Use the options menu here to set certain options for the whole multisegment rather than a segment at a time.

When adding in a segment, they will be added as default products, such as Resi Door as shown below. Right click on the product needing to change and select design. This will allow changes to the design and style of the product.

Initially the width for each segment will be divided by the overall width equally. See here that there is a 20mm coupler, reducing 10mm from each frame. The width centre is to the direct centre of the coupler.

Description	Item #1	Item #2
Product	Liniar School Caseme	Liniar Sculpt Resi Do
Width centres	950	950
Overall width	949	949
Overall height	970	2070
Drop from top	0	0
Rise from base	1100	0
Locked centres		
Locked size		
Cill horn (each seg)	0	0



In this example, the door width is set to the brickwork opening; the coupler deductions are taken off the width of the window. Enter the door width as the 'Overall width', this will adjust the window width accordingly and set the width of the door to a locked dimension. A locked dimension is simply one that will not be affected by changes made to other dimensions.

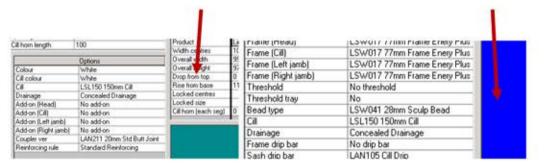
\*Ensure that the correct coupler has been selected.\*

The two types of widths are; 'Overall width' and 'Width centres'. The overall width is the width of the frame excluding couplers. Width centres is the overall width of the segment including to the centre line of any couplers.

Frame height:- enter the overall height of the frame including cill, but notice the height of the cill will be deducted from the height. In this example the 'Overall height' of the frame was set to '1000' but is showing as '970'.

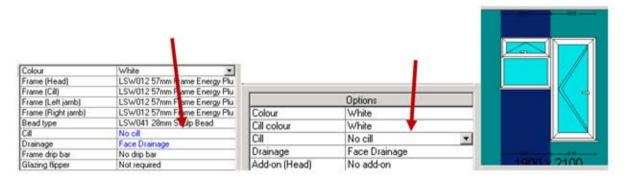
Description	Item #1	Item #2	
Product	Liniar Stulpt Caseme	Liniar Sculpt Resi Do	
Width centres	950	950	
Overall width	949	949	
Overall height	970	2070	
Drop from top		0	
Rise from base	1100	0	
Locked centres	militaria -	7.01	
Locked size			
Cill horn (each seg)	0	0	

If the same cill is required for each segment, set the cill using the parent options (as below). However if a different cill is needed for each segment select 'No Cill' in the parent options, this will change the cill option inside each segment. (Please note, 'No Cill' in the parent type does not remove the cills from the segment completely, it merely allows individual cills to be set. To remove cills, after selecting 'No Cill', select 'No Cill' in each segment.)

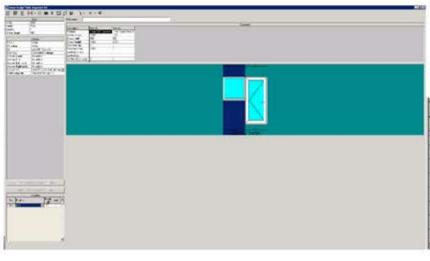




To have no cill on the multi-segment at all, be sure that 'No cill' has been selected for the product and parent options.







Description	Item #1	Item #2	
Product	Liniar Sculpt Caseme	Liniar Sculpt Resi Do	
Width centres	990	910	
Overall width	980	900	
Overall height	1020	2070	
Drop from top	0	0	
Rise from base	1050	0	
Locked centres	A		
Locked size	T	Yes	
Cill horn (each seg)	0	0	

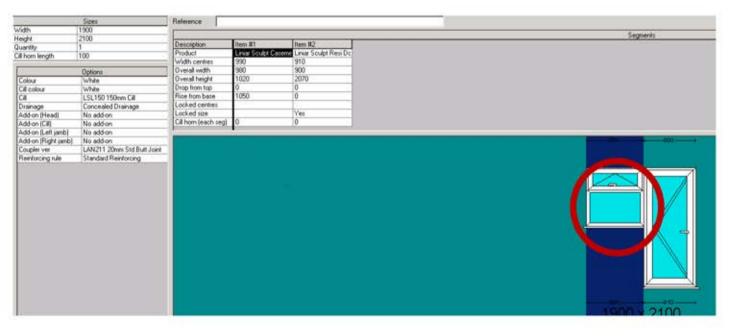
Here the overall width of each item can be changed to match the requirements.

As shown in the example the overall height of item #1 has been changed.

Doing this it is keeping the overall height of the horizontal coupled, but changing one items height making only that item smaller, creating the flag type effect

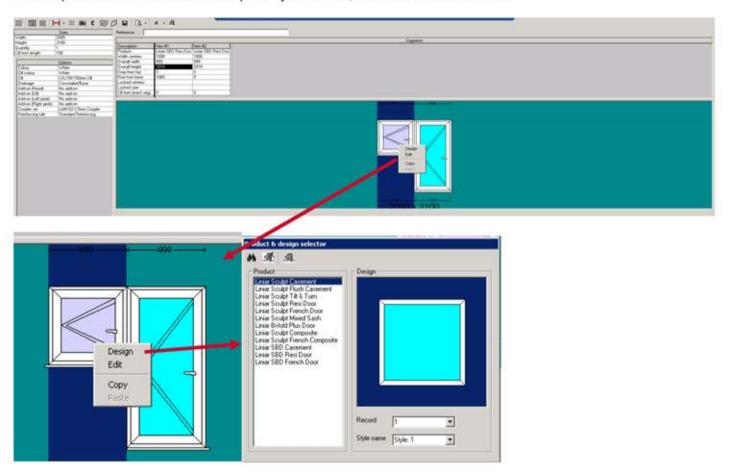
Use this box to edit each frame separately and conveniently

Remember the overall width and height is divided by the amount of segments that are in place





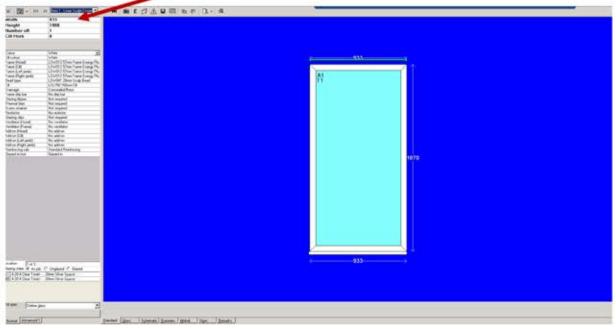
Each separate frame can be edited separately casement, Resi Door or French door.



Or choose to edit the already selected default product.

The next screen is where the options for each item are altered. To revert from this screen just press the 'Exit' button. Remember what is edited on this frame will only apply to this part of the multi-segment.

Please Note; the dimensions are not changeable inside a frame they must be changed in the parent options only.



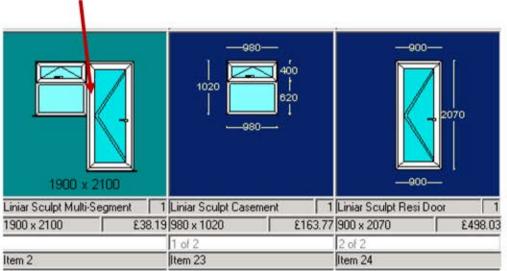


After finishing editing the frames, press the 'Exit' button to be brought back to this screen.

Once back on this screen, create more frames to add to the multi segment.

To edit the multi-segment that already created, select the whole product not a separate frame.

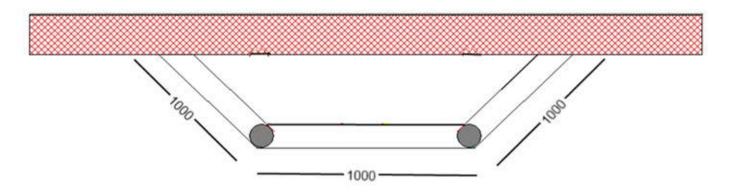
Or press the' Exit' button to be taken back to the list of orders, where this job can then be processed.





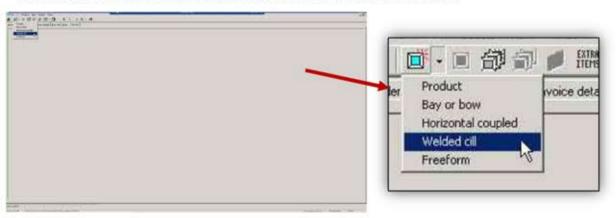


#### 3.2: Welded Cill



In this example, a 3-segment cill will be created.

To create a welded cill Select 'Product' then click on 'Welded cill' to create.



After the welded cill has been selected, a product type needs to be selected.

Select the type of cill required then press 'Exit'.

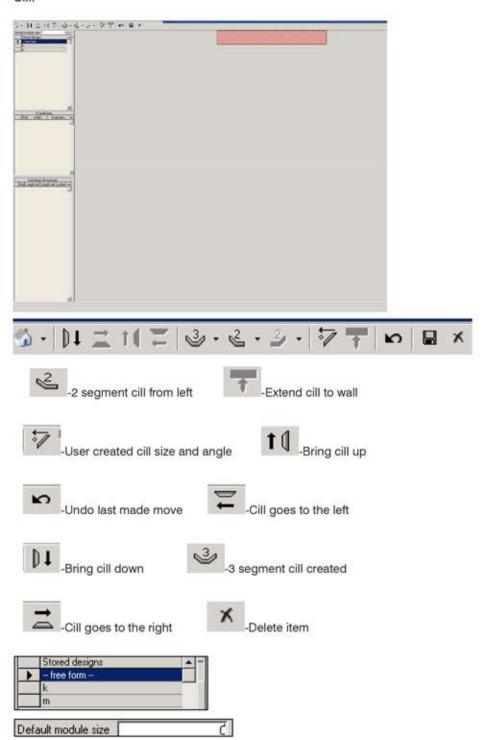


The next step after choosing the design, is adding in the cills.

A red rectangle will be on the first screen, which represents a brick wall on a house, from a Birdseye. Frames will be added accordingly, starting from the left hand side of the brick wall. Add cills to either a default angle or a user defined



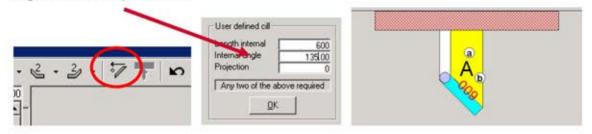
angle. If the first cill is not a user defined cill, then input the size required into the small white box as shown below (Default module size). When the size is in place, select the type of cill required, (the first one selected must be coming away from the wall), or select a default 3-7 segment cill (these are all set at certain angles). There is also the option to have a 2-segment cill coming away from the wall at an angle set as default. For a specified angle, select 'User Defined Cill.'



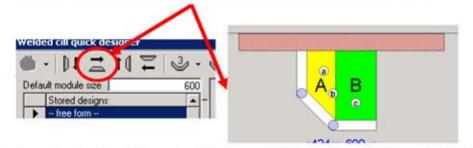
A 5-sided cill will be made here using user defined angles. The first part of the cill will be coming straight from the wall. To do this, use the 'Cill down' option. Make sure to set the size of the cill needed before creating the cill. Do this using the 'Default module size' box. In this example, the first cill will be set to 600mm.



After the first cill has been created, the next part of the cill is going to need a 'Cill user angle'; this will set the internal length and angle relative to the previous cill.



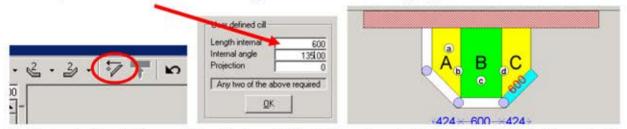
The third part of the cill will be running parallel to the wall. To do this, select 'Cill right' after entering the 'Default module size'. This will create a cill of the selected size running to the right, parallel with the wall.



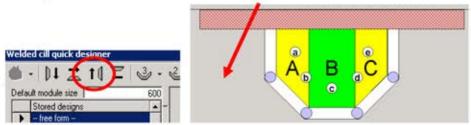
Solution → D↓ ユニー

Stored designs
-- free form --

The next part of the cill is another 'Cill user angle'. This time the cill will be going back towards the wall.



The final part of the cill is to push it back to the wall. To do this, again enter the 'Default module size' then select the 'Cill up' button. This will push the cill back to the wall and complete it.



After all of the segments for this cill have been created, select the 'Next' option. If 'OK' is selected the cill will be created along with the frames, but if 'Cill only' is selected, only the welded cill will be created and no frames will be added.



After the required option is selected, the next screen shows a summary of all the frames on the welded cill. Just use the 'Exit' button in the corner to continue on and create the frames.

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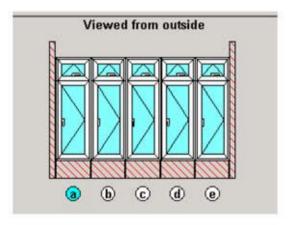
	Segments				×	
	Ref	Int length	Qty	Width	Locked	•
	a	600	1	600		
. 8	ь	600	1	600		
•	С	600	1	600		
	d	600	1	600		
	e	600	1	600		



The cills should have now been added to the brickwork. A 3-segment cill has been created, each at 1000mm with an angle of 135 degrees.

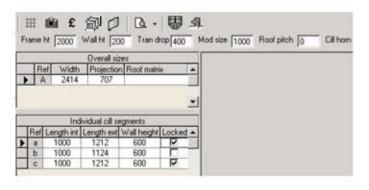
If one of the separate frames needs editing, just double-click underneath the bottom task bar where the frames are viewed from the outside

Now the product can be altered in the usual way.



Alter the different sizes in the cill on this page. On the top row, the option is there to alter the overall frame height, the overall wall height, the transom drop (if required), the mod size, the roof pitch and the cill horn.

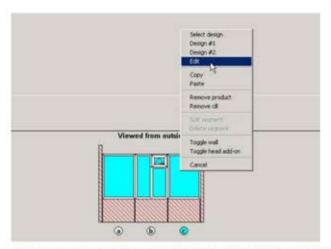
Alter the overall sizes for each individual segment underneath, (this includes the interior and exterior lengths and the wall height underneath each cill). Also, the 'Locked' Option will allow no dimension changes to be made to a cill with this option selected.



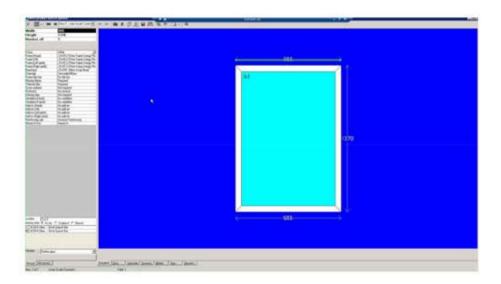
To alter the options on a frame, right-click on the selected frame and select 'Edit', or select 'Design', which will allow a specific style to be selected for this frame.

This will bring up the screen were changes can be made to the product.





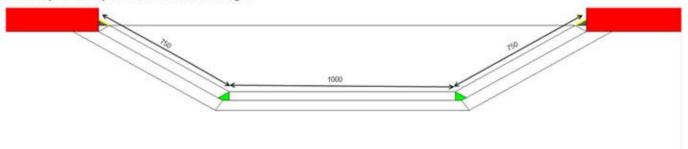
Alter the product options on this screen, (N.B. it will not alter the options on the other frames in the welded cill). Dimensions are not changeable in these options. To do this, change them in the parent options.





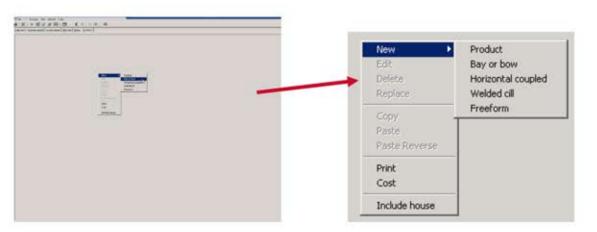
## 3.3: Creating a Bay or Bow

The illustration below shows an example for a bay. It has 3 segments, two 650mm and one 1000mm centre. All widths are measured internally, and may differ to the external angle.



To create a bay or bow, open a job as normal.

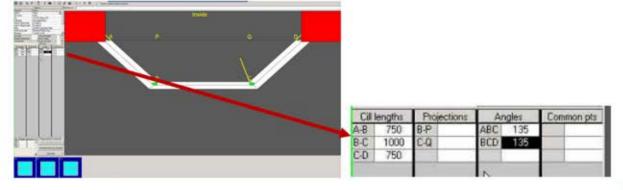
Select contents from the tab strip at the top, then right-click and select 'Bay or bow'.



Once this is done, select the product type (selecting to create a bay or to create a bow), then press the 'Exit' button to create.

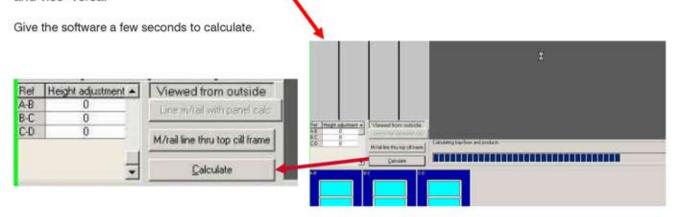


Now that the bay or bow has been created, set the dimensions. Set the cill lengths first, followed by the projections or angles, (dependent on which one is chosen, the opposing one will be calculated). ONLY FILL ONE OF THE OPTIONS





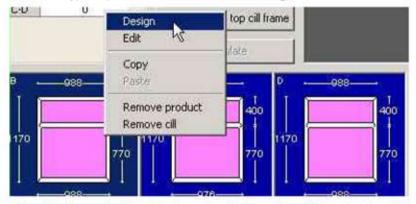
After the dimensions are set, press 'Calculate'. If the angles are inputted, the projections will automatically be calculated, and vice- versa.



Once the dimensions are all set, start working on the frames.

The frames are located in the bottom corner. Right-clicking on a frame will bring up the options.

Select the type of product needed then select design.

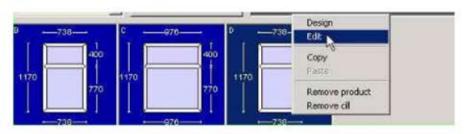


This will bring up the list of designs. Scroll through the different styles of this design using the binoculars, or the 'Record' bar.

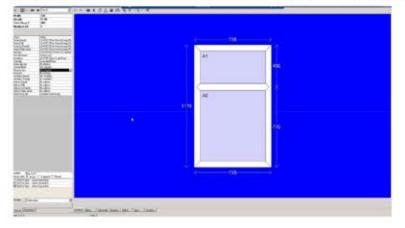


Once the design and style has been chosen, select 'Edit' to alter the frame options.





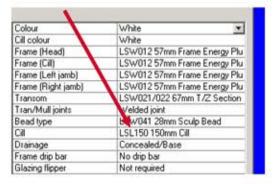
If the 'Edit' button was selected, the next screen will be the 'Alter Products' screen. On this screen, everything is available to edit apart from the dimensions. To change the dimensions go back to the previous screen and change the cill lengths and the height.



In the list of overall options there is an option for a 'Cill'. This will also alter the cill on all of the frames included in this segment.

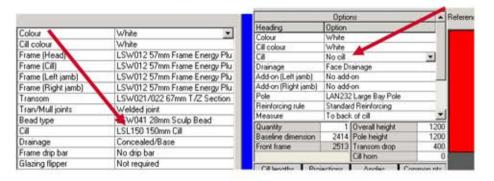
	Optio	ns.		Referen
Heading	Option			
Colour	White			
Cill colour	White		- 1	
Cill	No cil		*	
Drainage	Face Dr	rainage	- 0	
Add-on (Left jamb)	No add	on .	150	
Add-on (Right jamb)	No add	No add-on		
Pole	LAN232	LAN232 Large Bay Pole		
Reinforcing rule	Standar	d Reinforcing	- Lan	
Measure	To back	k of cill		
Quantity	1	Overall height	1200	i
Baseline dimension	2414	Pole height	1200	
Front frame	2513	Transom drop	400	
		Cill horn	0	

Here is a good example. An 85mm stub cill is needed on one of the products, and a 150mm cill on a different product. Alter the parent options and select 'No Cill'. Then go inside each separate product to change the cill.





To have no cill on the bay at all, be sure that 'No cill' has been selected for both the parent options and each of the frames options.

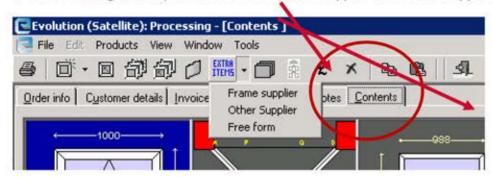




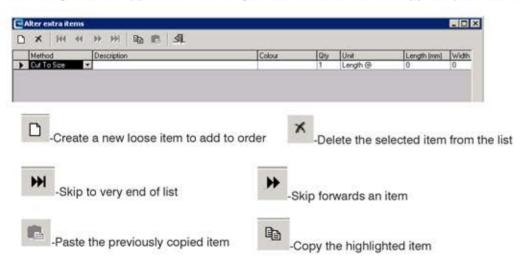
## 3.4: Adding Additional Items

Additional items may be required with the order. The additional items would be loose items separate from the frame. They may be something that was missing from the last order or something that needs adding onto an order. Additional items can also be added in without having to order a frame.

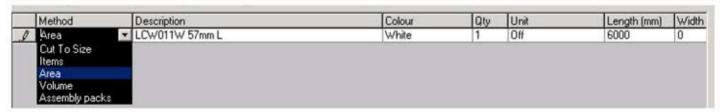
To start, open an order or quote. This can either be a new one or a previously made one. Once this is done, select 'Contents' from the top tab strip. This will open the frame contents of the order. On the top tool bar, select 'Extra Items' or select 'Glazing Items', (a choice between 'Frame Supplier' and 'Other Supplier' is also available).



Selecting 'Frame supplier' allows changes such as, add, delete, copy and paste items.

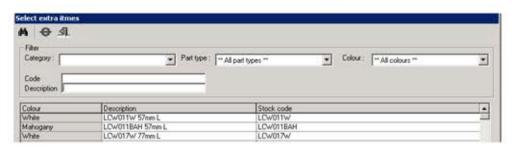


First alter the 'Method'. Change this to either 'Cut To Size', 'Items', 'Area', 'Volume' or 'Assembly packs'. Use these methods to select how the item will be made.

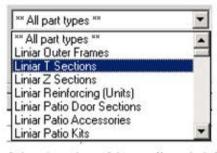


Next, select the 'Description. This will bring up a different screen. Choose the item that needs to be put in place. There are many different options to choose from here. When this first opens it will show all items available to add.





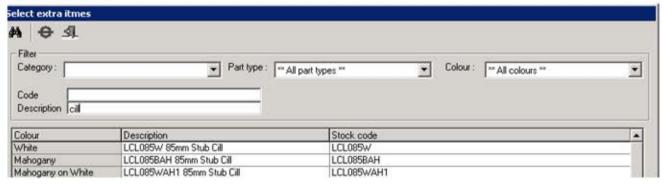
This is choosing which item needs to be put in place, there are many different options to be put in place here, and the first to choose from is the 'part type'. Select any part type available to narrow down the selection.



Select the colour of the part if needed. Some items required may not have colours available. But some other items may have a varied range of colours available, as there is less of a selection dependant on the part type chosen.

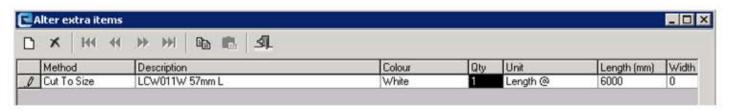


Each item has a unique stock code. If you know the stock code, enter into relevant box and the product will appear. If the code is not known, type the description of the item into the description box. Typing something simple such as 'cill', filters out every item relating to the word 'cill'.

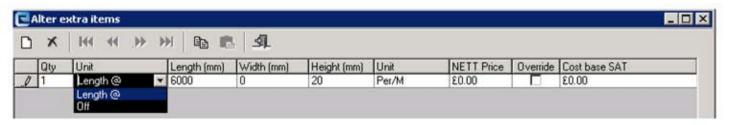


Once the item is found, double click on the item for it to be added. After it has been added, change other options about this item. The first one to select would be the 'Quantity'. Enter the quantity required for this item.

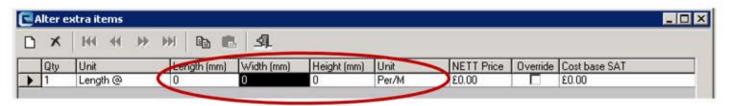




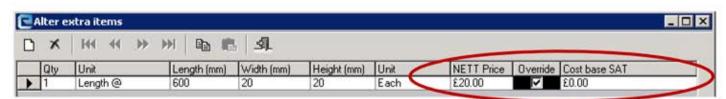
After this, select the 'Unit'. This can be set to either 'Length' or 'off'.



Enter the dimensions of the product, Change the 'Length', 'Width and 'Height' of the item. Also select the 'Unit'; choose either unit per/M, Each Per/M2 or per/M3.



Item price:- select 'Override' if the price needs to be manually input, (this allows the price to be manipulated by the user).



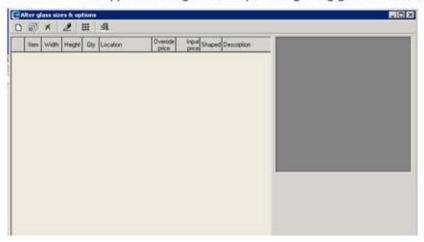


## 3.5: Adding Additional Glass

To add in extra glazing items, select the 'Glazing Items' to add in loose glass.



A new screen will appear allowing different options regarding glass to be chosen.



Create a new glazing item



-Fast input of items into the jobs

-Delete the highlighted item from the list



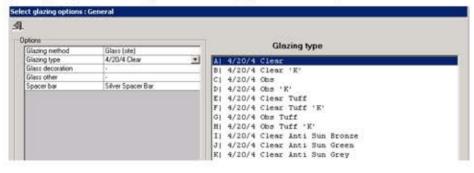
-Edit item (Edits the general options of the item)

-Modify Glass decoration

Once a new glazing item has been selected, a new screen will show asking for the dimensions and quantity of the glazed item i.e.



Click 'OK' when the dimensions have been entered. A new screen will appear, where all the glazing options are available, such as glass type, glass method, glass decoration, glass other and spacer bar. There are a wide variety of choices within the options

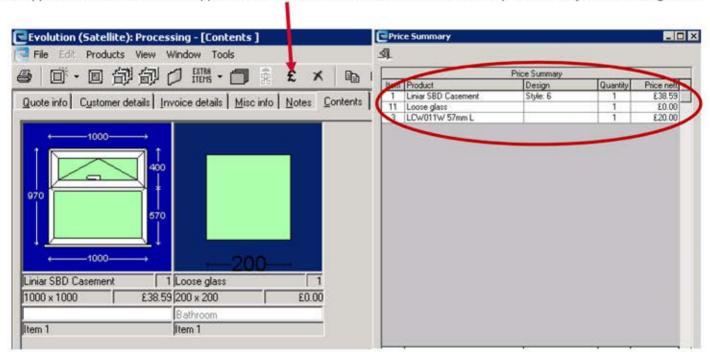




Once all options for the glazing item have been chosen, the original screen will return, with the item on the list. Now the price is changeable by selecting 'Override price'. The dimensions are also changeable on this screen.



Once the glass options have been exited, the glazing item will appear on the contents, but if an extra item has been added, it will not appear on the contents but will appear on the invoice and other documents. Such as the price summary or acknowledgments.





## 3.6: Setting-up Discounts

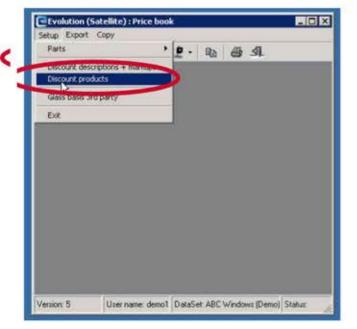
Begin by going to the starting screen and select, 'Price book'



The next screen will look like the illustration below.

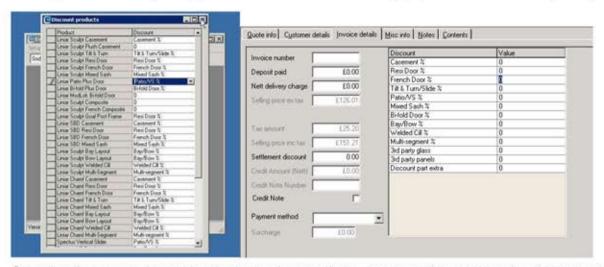


When on this screen, select 'Setup' from the top toolbar, go through the dropdown box and select 'Discount Parts'

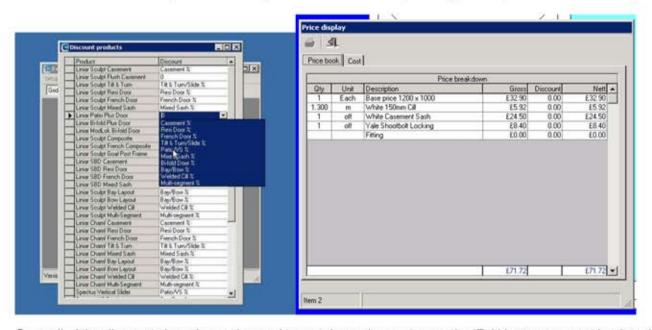




The next screen is where the options are changeable. Below, some of the discount products are set to zero (Left) Meaning that the corresponding discount on the invoice details (right) would not be able to pick up this discount price.



Once the discount on the product is changed to match the corresponding product, the discounts are adjustable.



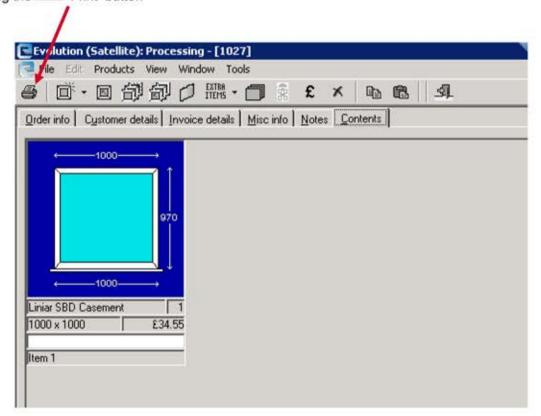
Once all of the discounts have been changed to match requirements, use the 'Exit' button to revert back to the previous screen. Then exit the programme completely and restart it to put changes into place.



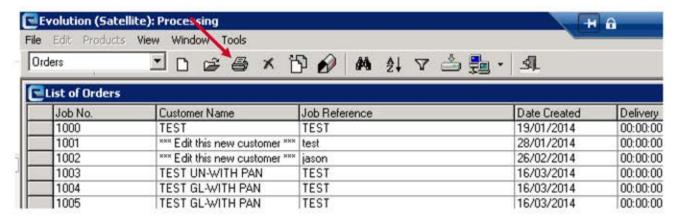


# Section 4: Printing Documents\Reports

When you have returned to the contents screen, you may want to print out a job report. You can do this while still in the job, by clicking the 'Print' button

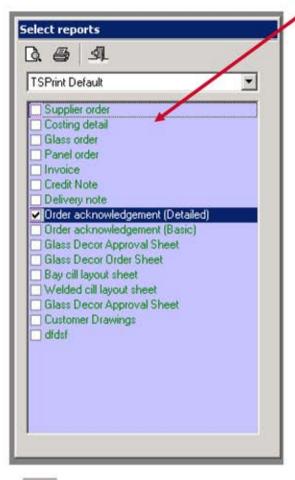


You can also do it from the job list, select the job and then press 🖨 button





A screen will appear displaying a list of documents available for printing, tick each document and press either the preview or print button (below).





Preview the selected documents before printing



Print the selected documents, to the selected printer.

In addition to printing to your local printer, it is possible to download the document as a pdf file, from the drop down below select 'TSprint PDF' and then press the print button.





A few moments later the following should appear select Save PDF under 'Local Actions'

Please note: Do not use 'Send E-mail' as it usually does not work, or anything in the 'Server Actions' section.



Then change the file name and save the document to location on your computer (below).





# Section 5: 3rd Party Glass Supplier Setup.

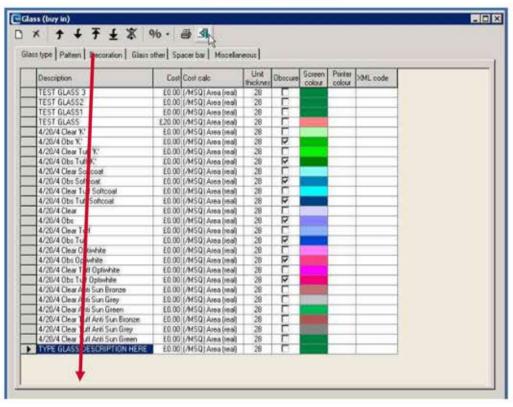
To set up glass descriptions and costs from your own supplier, from the main screen (below) select preferences.



From the tool bar press the arrow on the 'Glass' button, then select 'Buy In'









To create a new glass item select the 'New' button, this will create a duplicate of the currently selected item, this new line can edited.

Glass typ	pe   Pattern	Decoration	Glass other   Sp	acer bar	Miscellane	eous				
De	escription		Cost	Cost calc		Unit thicknes	Obscure	Screen	Printer	XML code
▶ 47.	20/4 Clear		20.00	(/MSQ) Are						

The glass description can be edited to your preference.



The cost would be the base cost of the glass. Costs for other items i.e. decoration, will be added onto this base cost.





The 'Cost calc' column determines how the glass are priced, click on the cell to display the available options (below);

Component	Requirement
(/MSQ) Area (real)	Area of the Glass.
(/MSQ) Area (overall)	Area of the glass plus the surrounding frame.
Each	Per glass item.
(/M) Perim (real)	Perimeter of the glass.
(/M) Perim (overall)	Perimeter of the frame surrounding the glass
(/M) Width (real)	Glass Width.
(/M) Width (overall)	Glass width including the surrounding frame
(/M) Height (real)	The height of the glass.
(/M) Height (overall)	The height of the glass including the surrounding frame
(%) Premium	Percentage of increase on glass cost.
(%) Discount	Percentage of discount of glass cost
Panel Surcharge Table	DO NOT USE
(/KG) Weight	DO NOT USE

Cost calc	- 4	Un
[/MSQ] Area	¥	28
(/MSQ) Area (rea	d)	
(/MSQ) Area (ove	eral	ŋ
Each		
(/M) Perim (real)		
(/M) Perim (overa	ill)	
(/M) Width (real)		
(/M) Width (over		
(/M) Height (real)		
(/M) Height (over	all)	
(%) Premium		
(%) Discount		
Panel surcharge	tab	le
(/Kg) Weight		

Unit thicknes 28

Glass unit thickness, this must be filled in, 28mm = 4-20-4 (2 x 4mm glass with a 20mm gap).



Tick if the unit requires patterned glass.



The screen colour for the glass type to display when viewing the frame.

Each of tabs provides additional glass options, costs set within these tabs are additional costs added to the base cost set under the 'Glass type' tab. Options can amended, deleted and added.

Glas	s type Pattern	Decoration   Gla	ss other   Sp	acerbar Miscella	neous
Ī	Description		Cost	Cost calc	XML code
•			20.00	(/MSQ) Area (rea	-
	*TBA*			(/MSQ) Area (real)	
_					-

Glass patterns available if the 'Obscure' tick box has been set under the 'Glass type' tab.

Glass type Pattern Decoration Glass other Spacer bar Miscellaneous											
	Description	Cost	Cost calc	Decor type	Width	Edge glass	Xform centre	Optim width	Optim height	Sgl Ver	Sgl F.
•		20.00	(/MSQ) Area (real)	None	0	0	0	0	0		
200	6mm Square Lead	00.03	(/MSQ) Area (real)	Square lead	6	12	3	150	200		

Glass decorations such as diamonds leads, Georgian bars etc.

Argon Gas	00.03	Each	
Xenon Gas	£0.00	Each	

<sup>&#</sup>x27;Glass other' is provided for any additional options that are not suitable for set up under the previous tabs.



Gla	ass type   Pattern   Decoration	Glass other S	pacer bar Mi	scellaneous
	Description	Cost	Cost calc	XML code
>	Silver Spacer Bar	20.00	(/M) Perim (rea	1)

Spacer bar options.

Gla	ass type   Pattern   Decoration   Glass other   Sp	oacer bar	Miscellaneous
Г	Description	Value	
$\vdash$	Minimum glass area to cost for (m²)	0.30	
	Minimum glass area to price for (m²)	0.30	
	TE 1 1 ( P (CBC)	0.00	

'Miscellaneous' includes minimum glass area for costing and pricing to the end customer. Your glass supplier will usually charge for a minimum area if the actual area fall below this value. Often this value is set to 0.3 for both cost and price.

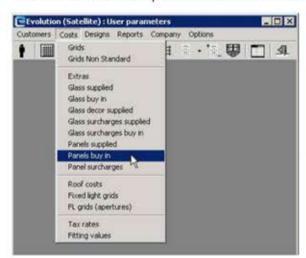


# Section 6: 3rd Party Panel Supplier Setup

To set up costs and prices for your panels, go to the start-up screen and choose Preferences.



Then under the menu option choose Costs and then Panels buy in.



Now that you have done that you will be brought to this screen



To add in a new Panel type, click the button. See below for an explanation of what the other buttons do:

Create new panel item

Move item to top/bottom of list

Print the panel information

Reset the order of the list

Move item up/down by one

Increase cost/price of items



Set the **Cost calc** type. This is how the panel cost will be calculated.



Cost calculation description	Calculation explanation
(/MSQ) Area (real)	Area of the glass unit
(/MSQ) Area (overall)	Area of the glass unit including the surrounding frame
Each	Per glass unit
(/M) Perim (real)	Perimeter of the glass unit
(/M) Perim (overall)	Perimeter of the glass unit including the surrounding frame
(/M) Width (real)	Width of the glass unit
(/M) Width (overall)	Width of the glass unit including the surrounding frame
(/M) Height (real)	Height of the glass unit
(/M) Height (overall)	Height of the glass unit including the surrounding frame
(%) Premium	Percentage mark-up on top of the glass cost
(%) Discount	Percentage discount off of the glass cost
Panel Surcharge Table	DO NOT USE
(/KG) Weight	DO NOT USE

Please note - unlike the 3rd party glass set up, panels have both a cost and price column to allow more flexibility.



Set the panel thickness, which will most likely by 28mm



If you select **Hardware** then you will be able to choose more options when inputting your panel (see below).

The other tabs will show optional extras that can be added to your panel. The cost and price will be added to the basic **Panel type**. See below example of a very basic setup:

#### Letterbox

Description	Cost Cost calc	Price Price calc
	£0.00 (/MSQ) Area (real)	£0.00 (/MSQ) Area (real)
Panel Letterbox	E0.00 (/MSQ) Area (real)	E0.00 (/MSQ) Area (real)

#### Numerals

	Description	Cost Cost calc	Price	Price calc
-		£0.00 (/MSQ) Ar	ea (real) £0.00	[/MSQ] Area (real)
100	Panel Numerals	£0.00 (/MSQ) Ar	ea (real) £0.00	[/MSQ] Area [real]

### Knocker

	Description	Cost	Cost calc	Price	Price calc
•		80.03	[/MSQ] Area (real)	£0.00	(/MSQ) Area (real)
	Panel Knocker	60.00	[/MSQ] Area (real)	20.00	(/MSQ) Area (real)

#### Other options

	Description	Cost	Cost calc	Price	Price calc
-	-	80.00	[/MSQ] Area (real)	£0.00	[/MSQ] Area [real]
	Panel Other Options	80.00	[/MSQ] Area (real)	20.00	[/MSQ] Area [real]

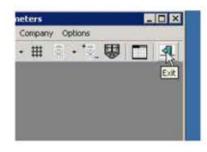
#### Spy hole

	Description	Cost Cost cal	lc Price Price calc
•	4	£0.00 [/MSQ]	Area (real) £0.00 (/MSQ) Area (real)
110	Panel Spy Hole	E0.00 (/MSQ)	Area (real) E0.00 (/MSQ) Area (real)

Set the first line as an empty option, using a placeholder character such as a hyphen, for instances when the option type is not required.

Once you have finished editing the panel select exit on both screens to revert back to the start screen.





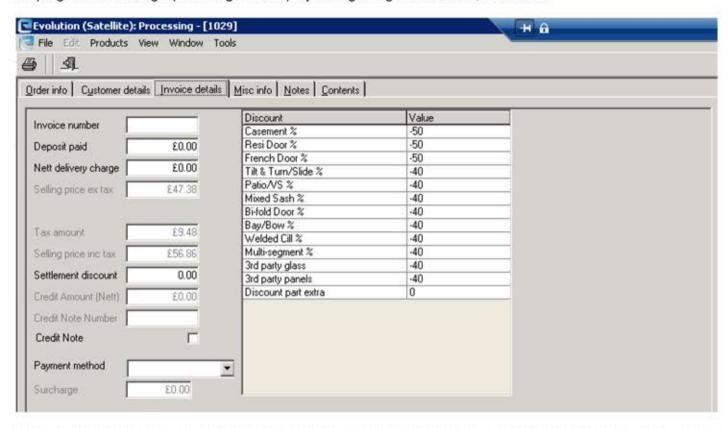
When processing a job be sure to choose 3<sup>rd</sup> party supplier to ensure that your options appear.

You may need to restart the software for your newly setup panel options to become available



## Section 7: Pricing

There are several methods that can be used to add a mark-up to the job cost price. The first and easiest way is to trick the program into adding a percentage mark-up by setting a negative discount, see below.

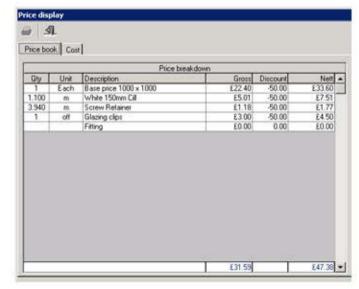


For each 'Discount' category, set the desired mark-up as negative number, then click the **Contents** tab. The program will recalculate the job value, to the new price.

When double-clicking an item on the job to view the product details, you will see more detail in the **Display prices** window.



The pop up form displays item pricing, the **Gross** column is your net cost from TruFrame (taking into account your discount). The **Nett** column is the mark-up price to the customer. The 'Discount' column displays the negative discount you set earlier.

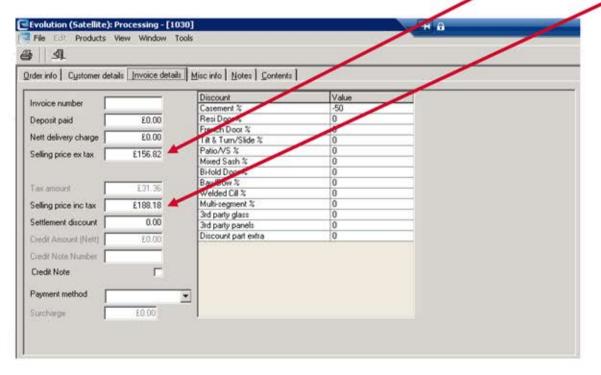




Another pricing method is to simply change the pricing method to Manually input, see below:

ser and I can	tomer details [nvoic	e details   Misc	nfo   Notes   Contents	
lob number	1030		Orderbook ID	Dates 0rder 24/04/2014 *
Name RETAIL CUST		RETAIL CUS	TOMER 1	01001  247042014
Reference Project name	Į.			Checked/_/
Status			☐ Job on hold ☐ Job confirm	
Fensa number Glazed	← Yes ← No		☐ Remake job ☐ Job check ☐ Job paid ☐ Job cancelled ☐ Glass orde	Normal glass/_/
Fitting	Supply only (UK)	→ Pricing	Cost+markup grid:	Toughened/_/
Delivery type	Delivery	→ Defaults	Cost+markup ar Manually input	Received //
Input by	Demo1	← Cust type	- Individual Figure	Loaded _/_/_ •
Salesman		•		
Surveyor		→ Del cate;	20(y ·	Delivery _/_/_ •
Fitting team		→ Glass fro	M 3rd Party supplier 💌	
Brick cavity		→ Panels fr	om 3rd Party supplier	Invoice _/_/_ •
WER	No rating	-		

Switch to the Invoice details tab, and enter the overall selling pricing into either Selling price ex tax or Selling price inc tax fields.



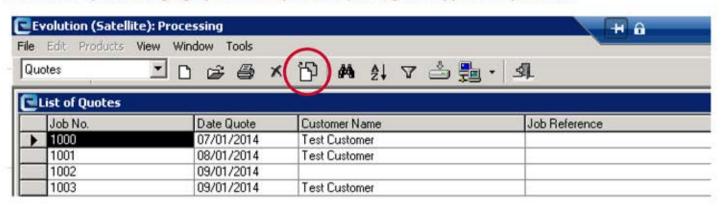
As you are setting the overall job price, all the individual item pricing will be set to zero.



## Section 8: Transferring Quotes to Orders

If you have created a quote and the customer has placed an order the quote can be copied or moved into the order list. From the quote list select the **Copy current job** button, this enables you to copy your highlighted job into another job type.

Please note - you must highlight your desired job before pressing the Copy current job button.



The screen below should appear. Select the right hand drop down list and change from **Quote** to **Order**. Next, press the **First free** button and then the **Save** button. After the copy operation has completed, the program will ask if you wish to keep the original quote or delete it.

